

PLANN

THE ULTIMATE  
*Hashtags*  
CHEAT SHEET





# Introduction

## WHY HASHTAGS?

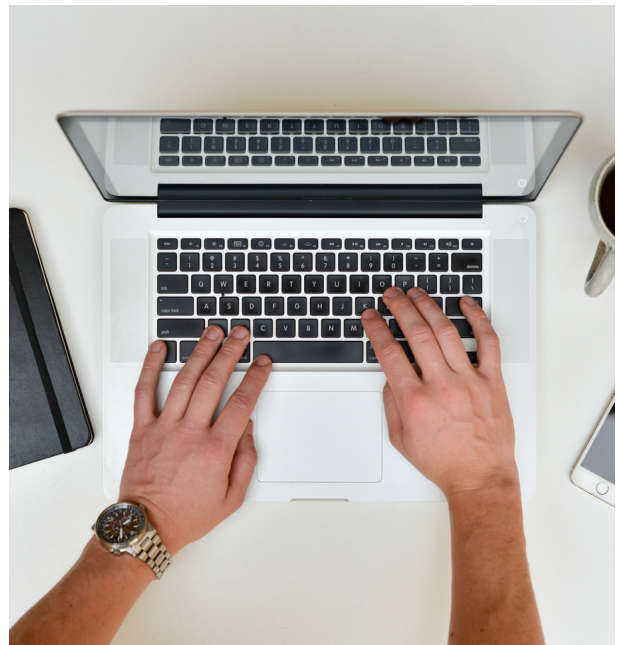


Hashtags.... Whether you love em' or loathe em', there's no doubt they're an important part of the Instagram puzzle. Without them, the audience of your posts is limited to the people who are already following you. This means fewer eyeballs on the amazing content you've worked so dang hard to create!

Using targeted hashtags explodes the visibility of your posts and helps get your content in front of your ideal audience. They also allow you to join in on global conversations already happening on Instagram— which is pretty awesome, because that's what social media is all about!

When used well, hashtags can be an incredibly powerful tool for growing an engaged Instagram following. That said, there can be so many 'ins and outs' of best hashtag etiquette that it can make you want to tear your hair out. "How many do I use?" "Where do I put em?" "How do I know which ones to use!?" It can be enough to send you spiralling into hashtag hell!

The good news is, hashtags don't need to be hard and complicated! From where to go to find them to the best sized-ones to use, we've hashed out everything you need to know about hashtags.



**STAY IN TOUCH  
THROUGH INSTAGRAM**

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**HAVE YOU TRIED ALL  
THESE STRATEGIES?**

# Ace your hashtag research

## ACE YOUR HASHTAG RESEARCH

The golden rule of hashtags is to use ones your target audience is \*actually\* searching for. But, how do you actually go about finding these? Well, you can do so without even leaving the Instagram app!

Head to the search bar on your account and type in a sample hashtag — for example, '#cats.' This will bring up a dropdown menu of other similar hashtags related to that search term, as well as how many posts they've been mentioned in. You can then also click on these suggested hashtags to see even more related hashtags.

Another great way to find strong hashtags to use is to check out what others in your industry are using. Just be sure to not completely rip off hashtags from one of your competitors — just cherrypick a few to create your own unique collections (more on that in step 5!)



#onlinebusiness

#smallbiztips

Check out our top hashtag research tips in Planlly!



# Size matters

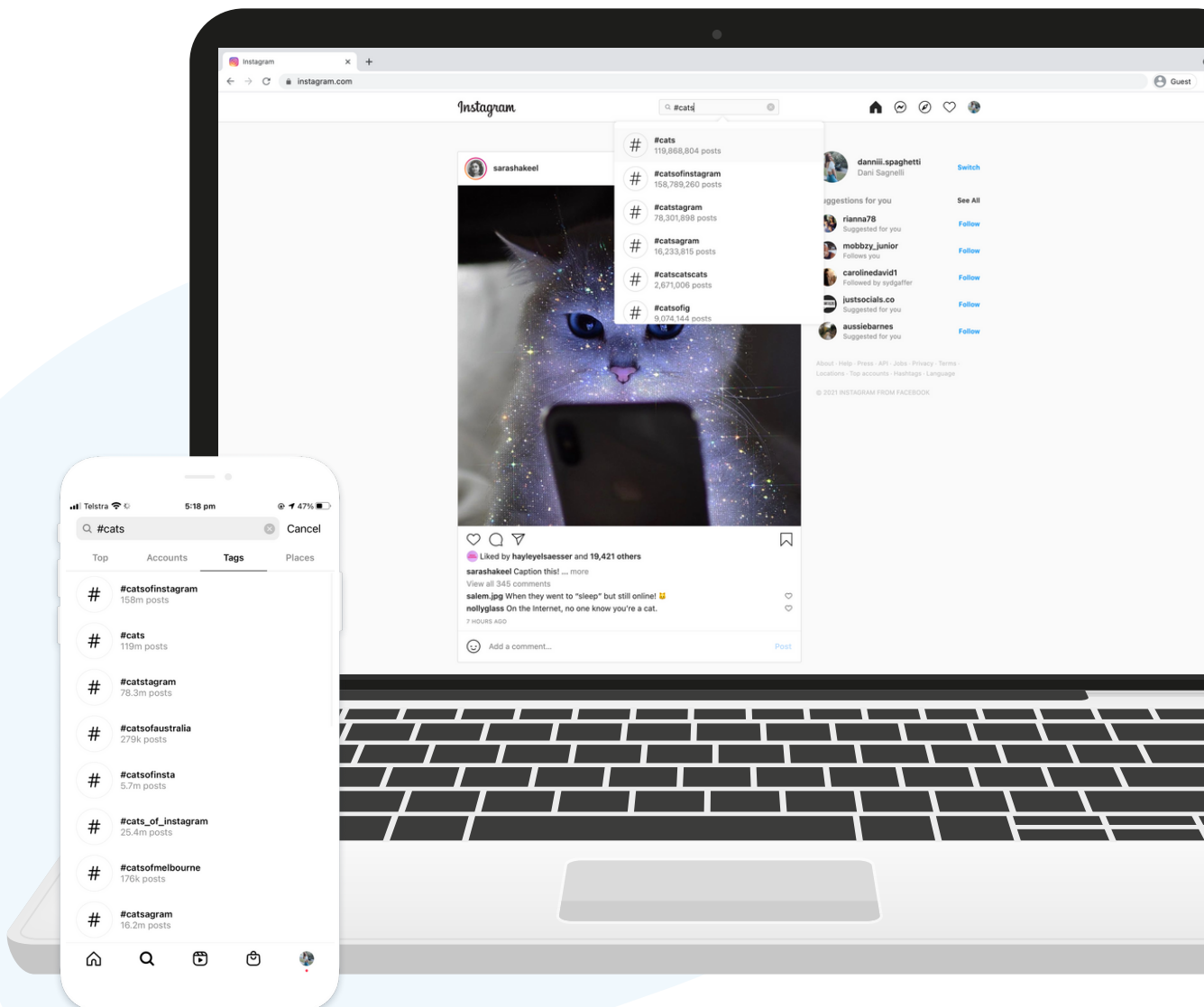
## SIZE MATTERS

When you're in the hashtag research step, it's important to remember that not all hashtags are created equal. You want to make like Goldilocks and avoid hashtags that are too big, or too small — they need to be just right!

When you're looking at hashtags to put in your own collections, pay attention to how many many mentions they currently have. If you use hashtags that are too popular (think, over 500,000 posts), you risk your posts being swallowed up into the abyss.

But on the other hand, if you use ones that are too niche or specific (say, only a few hundred posts) it's likely nobody will be searching for it!

Mid-size hashtags — say, around 10,000-50,000 tend to be the sweet spot for landing your content in the coveted 'top posts. That said, don't be afraid to also throw smaller or location-based hashtags into the mix if they're super relevant to your content. Or, you can even create your own branded hashtag!



# Use all 30

## USE ALL 30

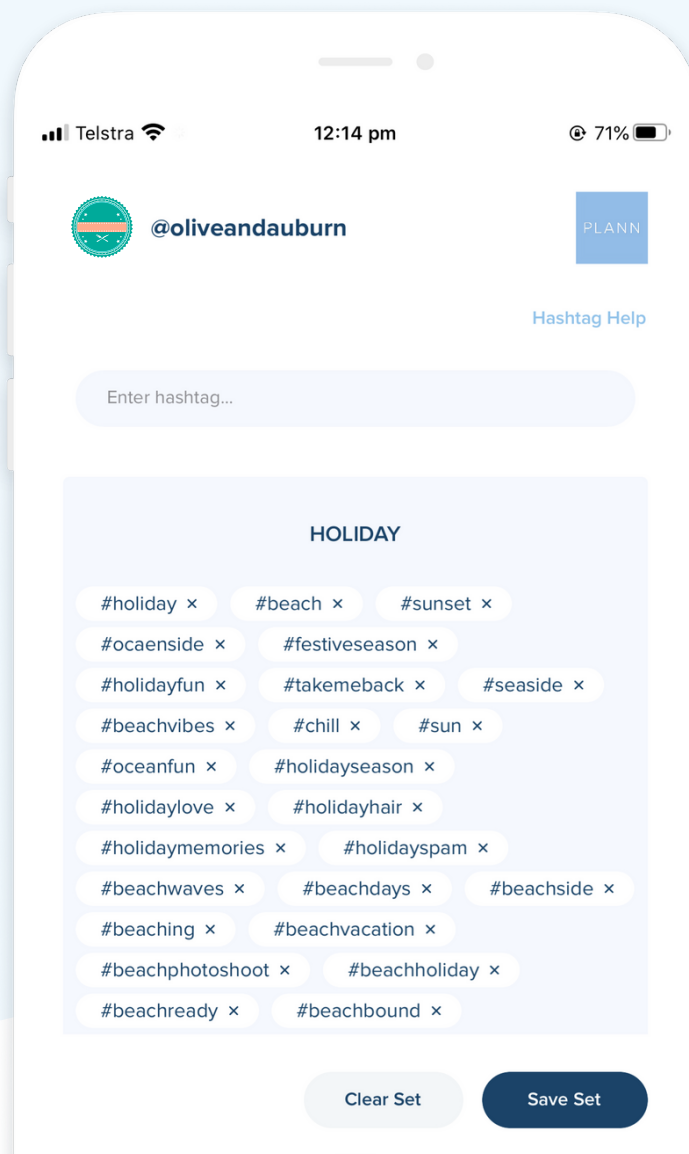
Instagram allows you to use a maximum of 30 hashtags in every post and we recommend using all 30! This allows to cast a wide net with your content and get as many new eyes on it as possible.

We know that Instagram has recently changed its advice around hashtags and recommends sticking to five or so tailored hashtags per post. However, we also know that your content won't be penalized for using the full 30 hashtags and we want to help you reach as many people as possible on social media. Our tip? Use all 30 to gain maximum visibility on your Instagram content!

However, that's not to say you should use the same 30 hashtags every time. Not only is this thought to be a 'no no' for the algorithm, but it means you're attracting the same people over and over.

It's far more effective to save smaller sets of hashtags that you can mix and match from every time you post. This allows you keep things fresh!

P.s. keep reading to discover the easiest way to find thousands of pre-selected and curated hashtags, ready for you to use!



6.



# Create hashtag sets

## CREATE HASHTAG SETS

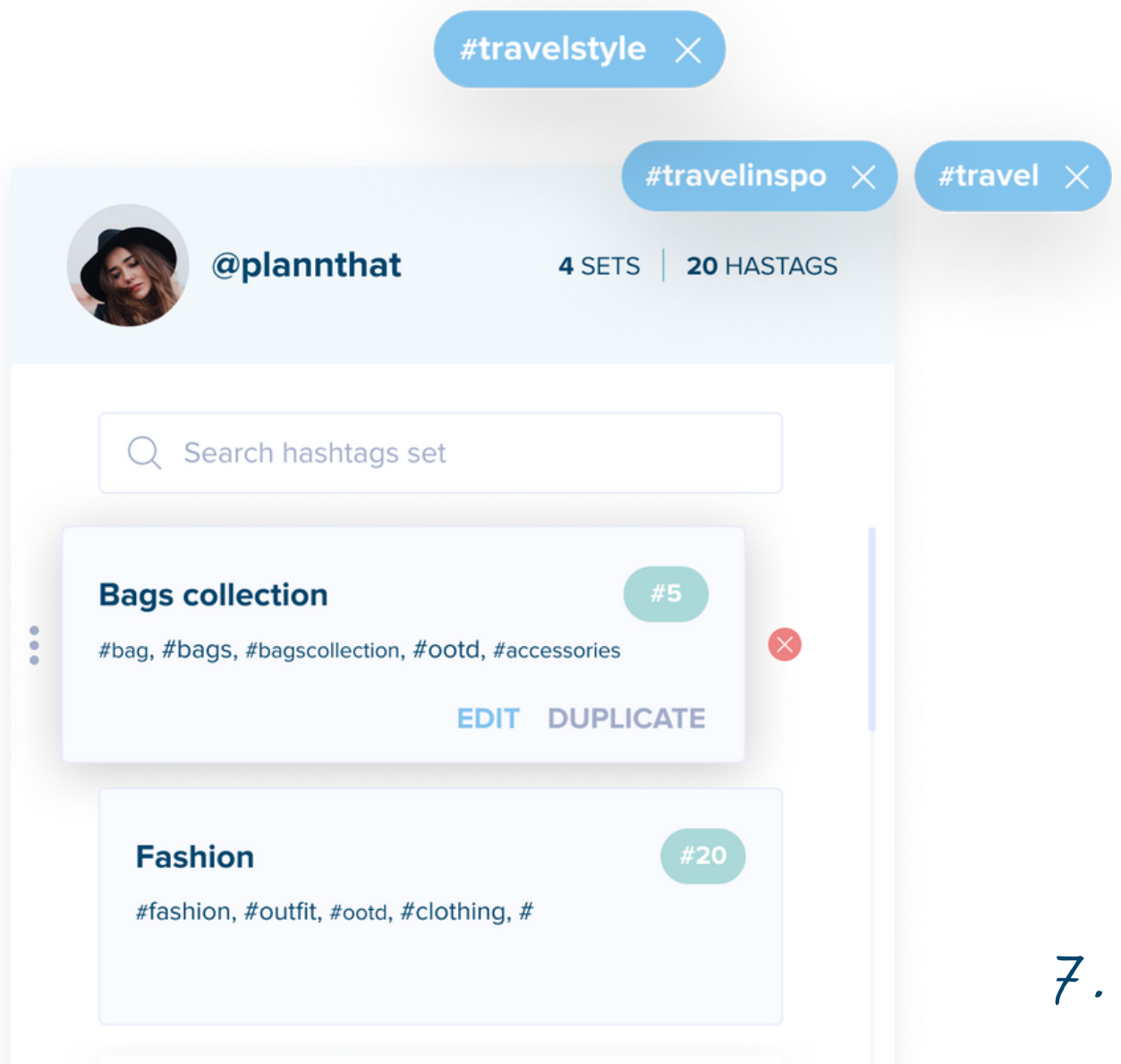
That brings us to our next point! In Plann, you can create smaller sets of hashtags, that you can easily pick and choose from every time you post to hit your total of 30.

We recommend using around 5-10 hashtags per set, in alignment with your strategy themes (which you can set in Plann's 'strategy' section.)

So, you might have a hashtag set for your thought leadership posts, another for inspiration, another for education and so forth!

Or, say for example, you're a beauty blogger and you have your own, personalized strategy prompts set up in Plann — such as beauty inspiration, natural skincare, acne positivity and so forth.

You would have targeted hashtag sets saved in Plann within those categories that you easily copy and paste into your captions with the click of a button. Easy peasy!





# Avoid spammy hashtags

## **AVOID SPAMMY HASHTAGS**

Make sure the hashtags you're using in your posts are ones that you actually want your brand to be aligned with.

The big culprits that attract spammers are hashtags such as #instagood, #happy, #love, #explorepage and #followme to name a few. These hashtags should be avoided if you don't want to be spammed to death with a whole lot of smiley faces or "follow me for free followers" comments.

You can easily recognize the hashtags to avoid as they will have well over 100,000,000 posts on them. Checking how many photos have been posted on a specific hashtag not only helps you weed out the spammy ones, but also allows you to find those smaller to mid-range hashtags which will help you stand out.

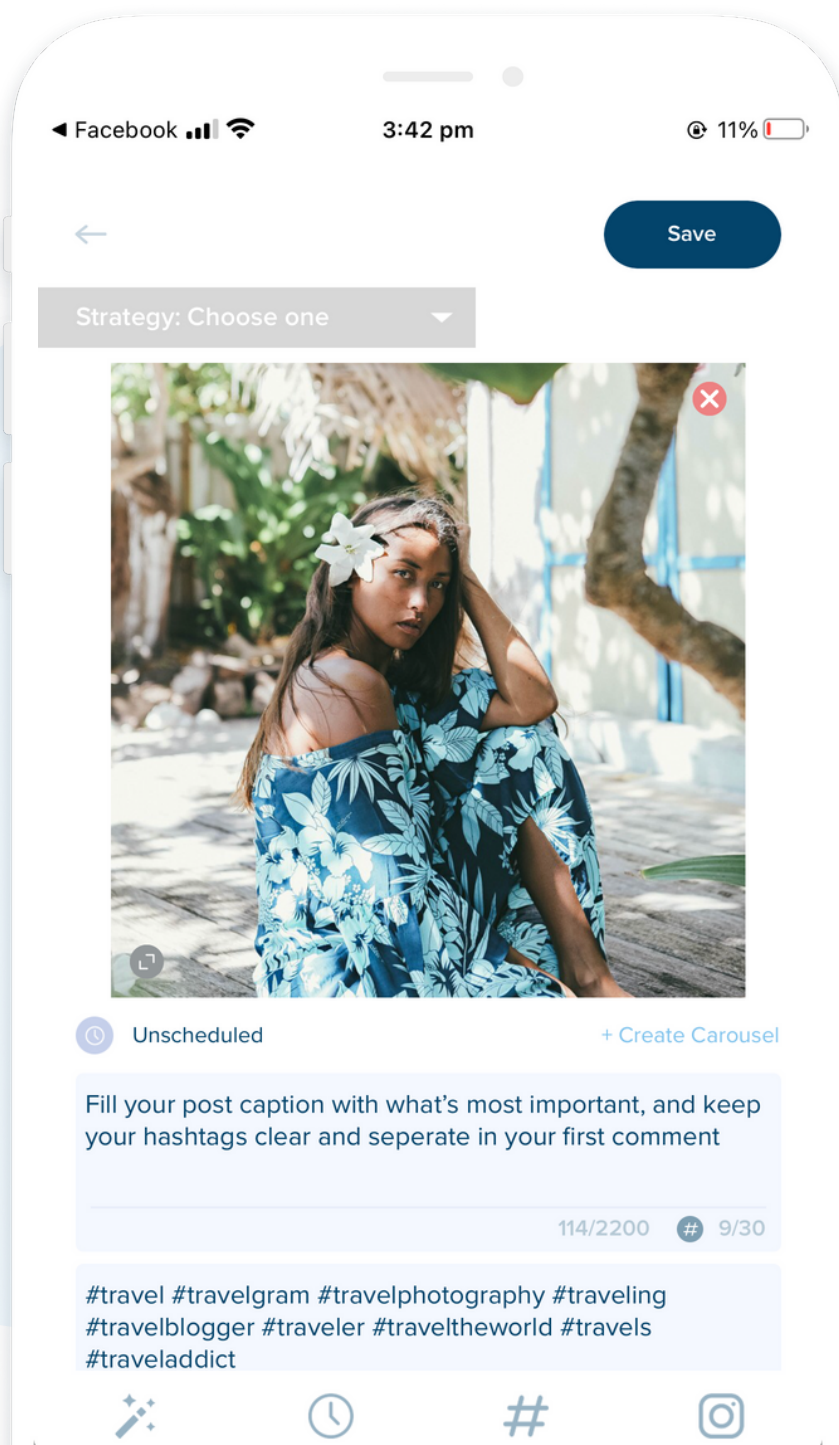


# Location, location, location

## LOCATION, LOCATION, LOCATION

One of the biggest questions about hashtags is "where should I put them?" In the caption, or in the first comment? The answer is, there IS no right or wrong answer. The Instagram algorithm doesn't favor either way, so it's really just a matter of preference. Some people prefer the aesthetic of having that caption clear from hashtags, while others find it looks more discreet if you put in the first comment.

Whichever way you prefer, you can now use Plann to automatically post it (more on that in the next section!) The most important thing to note is, whichever way you choose, don't edit your hashtags immediately after posting (even if you notice a typo), as it's thought to reset the algorithm every time you do this, which can affect your reach.



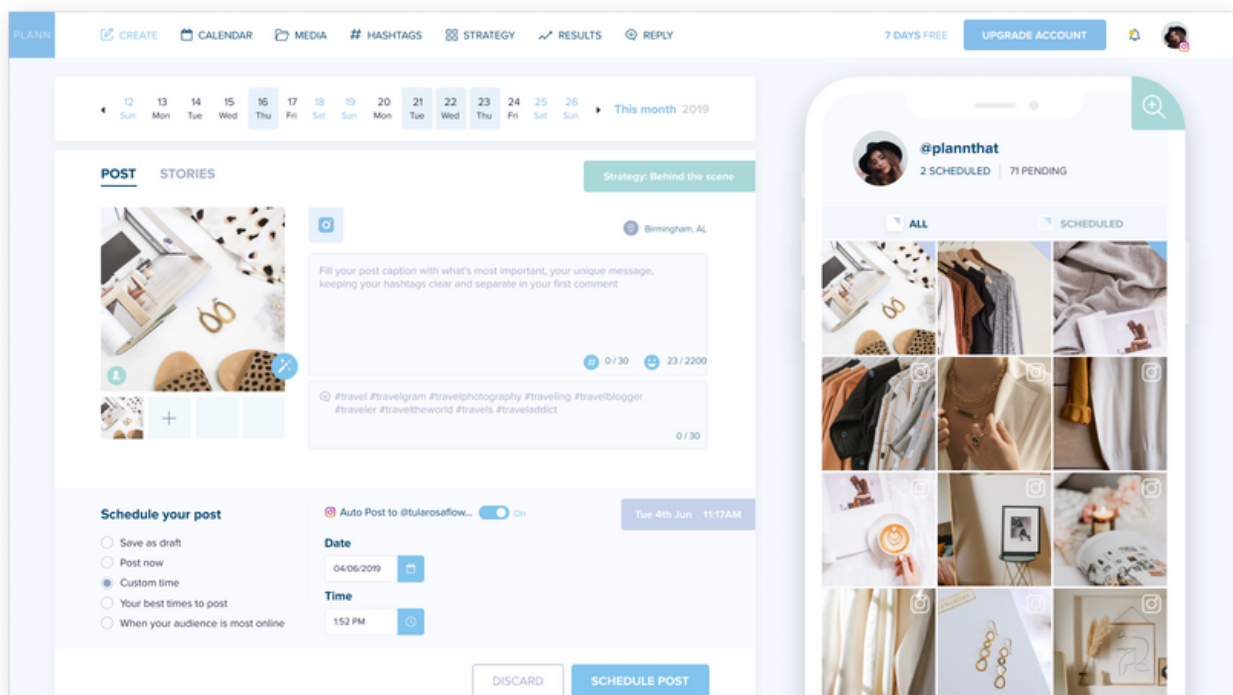
# Auto post your hashtags

## AUTO POST YOUR HASHTAGS

Auto posting is one of the best ways to put your socials on autopilot. You just schedule your post at your desired time and voila, it goes up without you while you nap, go on vacay or just enjoy your life. But, previously, there was a tradeoff — you had to either clog your caption up with your hashtags, or go in and manually post them in the first comment (which kind of defeats the purpose)

Not anymore! Did you know that you can use first comment hashtag posting as a Plann Plus user? Now, when you're planning your caption, you can also pre-populate your first comment with your hashtags of choice, which will then automatically post with your content. You can pick and choose from your collections of hashtags you already have pre-saved inside Plann, OR come up with new ones that are relevant to that specific post. Just like posting in your caption, you can use up to 30.

Not only does this allow you to completely automate your scheduling process, but it keeps your caption clean, clear and focused on your amazing message! If you're a Plann Plus member, we're delighted to let you know this feature has already been added into your account, on us! Plann Plus memberships start from as little as \$9 per month and give you access to every single one of Plann's premium features. You can learn more about first comment auto posting [here!](#)





# Discover hashtag suggestions!

## NEW: DISCOVER PLANN'S HASHTAG SUGGESTIONS!

Big news: you can now find THOUSANDS of ready-to-use hashtags (researched by professional marketers) within the Plann app.

Our new Hashtag Suggestions feature gives you access to over 300+ hashtag sets so you never had to spend hours doing your own hashtag research again.

You'll find Plann's new suggested hashtags in TWO sections of Plann: firstly in your hashtag manager where you can view, save and search through hashtags.

PLUS, you'll also find Plann's suggested hashtags while you're creating a post so you can stay in your flow without being interrupted to find hashtags (and distracted looking at someone's hilarious new Reel and forget what you were doing, we see you!).

Ready to harness your hashtag secret weapon? [Sign up for a 7-day free trial of Plann Plus!](#)



# Ready?

## PLANN YOUR CONTENT

Yes! Now that you know how you get your posts seen with the right hashtags, let's create and schedule them! With Plann you can plan days, weeks or months in advance and leave that social media overwhelm behind.

[Get started with Plann's free 7-day trial!](#)

